



Agenda for Project Development Workshop
AFCEF-2
8 February 2010
M Hotel Singapore

TIME	ACTIVITY	SPEAKER
08:30 – 09:00	Registration	
09:00 – 09:10	Welcome & Introduction to the Workshop	Mr. Charles Navarro <i>PFAN Asia Deputy Coordinator</i>
09:10 – 09:30	1-min Elevator Speech by each participant to introduce themselves and the project	Ms. Lucy Symons <i>Communications Associate</i> <i>ECO-Asia CDCP</i>
09:30 – 10:00	Introduction & Overview of CTI PFAN Presentation of Global PFAN and PFAN in Asia	Mr. Peter Storey <i>PFAN Global Coordinator</i>
10:30 – 11:30	Components of an Ideal Business Plan Presentation followed by discussion	Mr. Charles Navarro <i>PFAN Asia Deputy Coordinator</i>
11:30 – 12:00	Investors' Expectations of a Business Plan Presentation followed by discussion	Mr. Niraj Chhajer <i>Vice President</i> <i>FE Clean Energy Asia Pte. Ltd.</i>
12:00 – 13:30	Lunch	
13:30 – 15:00	How to Develop a Winning Pitch Presentation followed by a breakout group exercise	Mr. Peter Storey <i>PFAN Global Coordinator</i>
15:00 – 15:15	Coffee	
15:15 – 16:00	Case Study Experience of the Winner of AFCEF 1	Mr. Alan Dale Gonzales <i>CEO, Full Advantage</i>
16:00 – 16:30	Legal Issues Presentation followed by discussion	Mr. Ken Cheung <i>Watson Farley Williams</i>
16:30 – 17:00	Investor's view of a business plan Presentation followed by discussion	Mr. Jack Kneeland <i>Deputy Chief of Party</i> <i>ECO-Asia CDCP</i>
17:00 – 17:30	Round Up Q&A of Participants to Advisers & Experts	Mr. Jack Kneeland <i>Deputy Chief of Party</i> <i>ECO-Asia CDCP</i>
18:00 onwards	Networking Reception	